



**MASTER AGREEMENT #022626**  
**CATEGORY: Roadway Paving Equipment**  
**SUPPLIER: LeeBoy, Inc.**

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, Staples, MN 56479 (Sourcewell) and LeeBoy, Inc., 500 Lincoln County Parkway Ext., Lincolnton, NC 28092 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

**Article 1:**  
**General Terms**

The General Terms in this Article 1 control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article 2), and between Supplier and Participating Entity (Article 3), respectively. These Article 1 General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- 1) **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.
- 2) **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.
- 3) **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction.
- 4) **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

- 5) **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on April 21, 2030, unless it is cancelled or extended as defined in this Agreement.
- i. **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.
  - ii. **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.
- 6) **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.
- 7) **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in (Solicitation #022626) to Participating Entities. In Scope solutions include:
- a. Asphalt pavers, screeds, distributors, and loaders;
  - b. Steel-wheeled and pneumatic tire rollers;
  - c. Wideners, tack distributors, cold planers, and compactors; and,
  - d. Concrete mixers, and gunite or shotcrete delivery equipment.
- Proposers may include related equipment, accessories, and services to the extent that these solutions are directly complementary to the equipment, products, or service(s) being proposed in a.-d. above.
- 8) **Included Solutions.** Supplier's Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier's Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.
- 9) **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.
- 10) **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier's Proposal is incorporated into this Master Agreement.
- 11) **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcewell when offering Included Solutions to Participating Entities. Participating Entities may request adjustments to pricing directly from Supplier during the negotiation and execution of any transaction.
- 12) **Open Market.** Supplier's open market pricing process is included within its Proposal.
- 13) Supplier Representations:**

- i) **Compliance.** Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.
- ii) **Licenses.** As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.
- iii) **Supplier Warrants.** Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended.
- 14) **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the term of this Agreement.
- 15) **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota, the United States federal government, or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time during the term of this Agreement.
- 16) **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).** Participating Entities that use United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Section, all references to "federal" should be interpreted to mean the United States federal government. The following list applies when a Participating Entity accesses Supplier's Included Solutions with United States federal funds.
- i) **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 C.F.R. § 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The equal opportunity clause is incorporated herein by reference.

ii) **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

iii) **CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708).** Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

iv) **RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT.** If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier

certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

v) **CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387).** Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.

vi) **DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689).** A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

vii) **BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).** Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

viii) **RECORD RETENTION REQUIREMENTS.** To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

ix) **ENERGY POLICY AND CONSERVATION ACT COMPLIANCE.** To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

x) **BUY AMERICAN PROVISIONS COMPLIANCE.** To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

- xi) **ACCESS TO RECORDS (2 C.F.R. § 200.336).** Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.
- xii) **PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.
- xiii) **FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.
- xiv) **NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.
- xv) **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.
- xvi) **FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.
- xvii) **CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.
- xviii) **U.S. EXECUTIVE ORDER 13224.** The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

xix) **PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT.** To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.

xx) **DOMESTIC PREFERENCES FOR PROCUREMENTS.** To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

**Article 2:  
Sourcewell and Supplier Obligations**

The Terms in this Article 2 relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

- 1) **Authorized Sellers.** Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.
- 2) **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:
  - Identify the applicable Sourcewell Agreement number;
  - Clearly specify the requested change;
  - Provide sufficient detail to justify the requested change;
  - Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
  - Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

- 3) **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:
  - Maintenance and management of this Agreement;
  - Timely response to all Sourcewell and Participating Entity inquiries; and
  - Participation in reviews with Sourcewell.

Sourcewell's Authorized Representative is its Chief Procurement Officer.

- 4) **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.

- 5) **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.
- 6) **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Sourcewell Participating Entity Account Number;
- Transaction Description;
- Transaction Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Transaction was invoiced/sale was recognized as revenue by Supplier.

If collected by Supplier, the Report may include the following fields as available:

- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;

- 7) **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement, with the parties' mutually agreeing to adjust Line 73 of Proposer's response to reflect an Administrative fee of 1% (one percent). Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.
- 8) **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.
- 9) **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or

remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.

- 10) **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.
- 11) **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.
- 12) **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.
- 13) **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.
- 14) **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.
- 15) **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.
- 16) **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.
- 17) **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

18) **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.

19) **Grant of License.**

a) **During the term of this Agreement:**

i) **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.

ii) **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.

b) **Limited Right of Sublicense.** The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.

c) **Use; Quality Control.**

i) Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.

ii) Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.

d) **Termination.** Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

20) **Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue

for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and Participating Entity to negotiate this term to within any transaction documents.

- 21) **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.
- 22) **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during the performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:
- a) **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.
    - \$1,500,000 each occurrence Bodily Injury and Property Damage
    - \$1,500,000 Personal and Advertising Injury
    - \$2,000,000 aggregate for products liability-completed operations
    - \$2,000,000 general aggregate
  - b) **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.
  - c) **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.
  - d) **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its

subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

- e) **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

- 23) **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' written notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.
- 24) **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of material breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

### **Article 3: Supplier Obligations to Participating Entities**

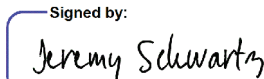
The Terms in this Article 3 relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article 1 General Terms control over any conflict with this Article 3. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- 1) **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Suppliers and Participating Entities are encouraged to include all cost specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.
- 2) **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs.
- 3) **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.
- 4) **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

- 5) **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier’s standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity’s unique Sourcewell account number.
  
- 6) **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.
  
- 7) **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.
  
- 8) **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar document extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

Sourcewell

LeeBoy, Inc.

Signed by:  
  
 C0FD2A139D06489...

DocuSigned by:  
  
 CFBCF89DF7EA4D5...

By: \_\_\_\_\_  
Jeremy Schwartz

By: \_\_\_\_\_  
Shannon Seymour

Title: Chief Procurement Officer

Title: Chief Executive Officer

Date: 4/20/2026 | 11:28 AM PDT

Date: 4/20/2026 | 10:54 AM PDT

# RFP 022626 - Roadway Paving Equipment

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## Vendor Details

Company Name: LeeBoy  
Address: 500 lincoln county Pkwy ext  
lincoln, North Carolina 28092  
Contact: Brian Thornton  
Email: brian.thornton@leeboy.com  
Phone: 980-677-2730  
HST#:

## Submission Details

Created On: Thursday January 08, 2026 15:52:20  
Submitted On: Tuesday February 24, 2026 15:55:57  
Submitted By: Brian Thornton  
Email: brian.thornton@leeboy.com  
Transaction #: 74fe5587-144f-4f82-b5f3-49e610540aba  
Submitter's IP Address: 147.243.54.206

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**Specifications**

**Table 1: Proposer Identity & Authorized Representatives (Not Scored)**

**General Instructions** (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond “N/A” if the question does not apply to you (preferably with an explanation).

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, D.B.A., and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement award. Unawarded entities will not be permitted to later be added to an existing master agreement through operation of Proposer’s corporate organization affiliation.

Line Item	Question	Response *
1	Provide the legal name of the Proposer authorized to submit this Proposal.	LeeBoy, Inc.
2	In the event of award, is this entity the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Yes
3	Identify all subsidiaries, D.B.A., authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal (i.e. Responsible Supplier(s) that will execute a master agreement with Sourcewell).	LeeBoy, Rosco, LeeBoy Performance
4	Provide your CAGE code or Unique Entity Identifier (SAM):	LeeBoys cage number is 58785
5	Provide your NAICS code applicable to Solutions proposed.	LeeBoys NAICS code is 333100
6	Proposer Physical Address:	500 Lincoln County Parkway Ext. Lincolnton, North Carolina 28092
7	Proposer website address (or addresses):	<a href="https://www.leeboy.com">https://www.leeboy.com</a>
8	Proposer’s Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the “Proposer’s Assurance of Compliance” on behalf of the Proposer):	Shannon Seymour Chief Executive Officer 500 Lincoln County Parkway Ext. Lincolnton, NC 28032 shannon.seymour@leeboy.com 704-966-3356
9	Proposer’s primary contact for this proposal (name, title, address, email address & phone):	Brian Thornton Governmental Sales Manager 500 Lincoln County Parkway Ext. Lincolnton, NC 28032 brian.thornton@leeboy.com 980-677-2730
10	Proposer’s other contacts for this proposal, if any (name, title, address, email address & phone):	Shuler (Gib) Peele Inside Sales Manager 500 Lincoln County Parkway Ext. Lincolnton, NC 28032 980-525-1937

**Table 2A: Financial Viability and Marketplace Success (50 Points, applies to Table 2A and 2B)**

Line Item	Question	Response *
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<p>11</p>	<p>Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested Solutions.</p>	<p>LeeBoys history dates back to the early 1960s, when founder B.R. Lee, a road construction contractor, became frustrated by the lack of compact, efficient asphalt paving machines capable of handling small and medium sized jobs with greater precision and fewer laborers. Instead of waiting for the industry to evolve, he built his first self-propelled paver by hand in his garage, a machine engineered to make paving faster, cleaner, and more consistent. That innovation solved his own jobsite challenges and quickly drew attention from contractors across the Southeast, ultimately giving rise to the company that would become LeeBoy, Inc.</p> <p>As demand grew, the company expanded its product line to include new generations of commercial pavers, asphalt brooms, tack distributors, and road-maintenance tools, all designed around B.R. Lee's founding principles of simplicity, durability, and contractor friendly engineering. These core values continue to define LeeBoys business philosophy today: build equipment that makes the paving professional's job easier, more productive, and more reliable.</p> <p>To support expanding demand, LeeBoy established and grew its manufacturing operations in Lincolnton, North Carolina, where the company remains headquartered today. Our facility has grown to more than 250,000 sq. ft., and what began as a small family operation has evolved into a workforce of more than 450 employees, including seven direct descendants of B.R. Lee who continue to contribute daily on the production floor and in office operations. This continuity reflects one of LeeBoys most enduring values: a long-standing commitment to American-built equipment and local manufacturing heritage.</p> <p>Although LeeBoy has experienced changes in ownership and now proudly operates as a member of the FAYAT Group of road-construction equipment manufacturers, the company has remained steadfast in its identity as a customer driven, U.S.-based manufacturer that prioritizes the needs of paving professionals. Our commercial paving equipment is used across North America and internationally, all designed, built, and supported by our team in Lincolnton.</p> <p>What began as one contractor's solution to a practical paving problem has grown into a globally recognized brand with more than 60 years of industry longevity. Throughout this history, LeeBoy has remained committed to supporting asphalt contractors and public sector agencies with reliable, operator focused asphalt paving and maintenance equipment values that remain central to the solutions offered in this RFP.</p>
<p>12</p>	<p>What are your company's expectations in the event of an award?</p>	<p>In the event of an award, LeeBoy will fully commit the resources of our Governmental Sales Team, Territory Sales Managers, in-house marketing group, and technical support staff to actively grow, promote, and support the contract. Our expectation is to use this agreement as a platform to expand awareness of LeeBoys operator focused asphalt paving and maintenance solutions across Federal, Tribal, and SLED markets while upholding our role as a trusted manufacturer in the industry.</p> <p>We will work closely with our network of independently owned and operated dealers, spanning the US, Canada, and US Territories, to ensure the Sourcewell contract becomes their primary cooperative procurement pathway. Because the Sourcewell agreement would be LeeBoys sole manufacturer managed cooperative contract, our expectation is that both LeeBoy and our dealers remain laser focused on deployment, compliance, and agency support. This includes strengthening relationships with existing Sourcewell member agencies and engaging new agencies that may benefit from the time and cost savings of cooperative purchasing.</p> <p>LeeBoy also expects to fully utilize the training, resources, and support tools provided by Sourcewell. We will maintain regular engagement with our assigned Principal Supplier Development Executive to ensure consistent dealer education, updated contract messaging, and accurate tracking of opportunities and contract activity.</p> <p>Through coordinated efforts between LeeBoy, our dealers, and Sourcewell, we expect to deliver a seamless procurement experience that demonstrates to all agencies that they can access the equipment they need quickly, that is competitively sourced, and from a supplier they trust.</p>

13	<p>Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response. DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION.</p>	<p>LeeBoy is a wholly owned subsidiary of the privately held FAYAT Group. LeeBoy employs approximately 450 team members as part of the broader FAYAT organization, which includes more than 23,000 employees operating across 170 countries. The FAYAT Group reported \$6.9 billion in revenue, \$229 million in operating profit, and \$122 million in net income, and maintains a well capitalized financial structure with substantial cash reserves to support future growth and investment.</p> <p>This strong financial foundation provides LeeBoy with exceptional stability and the long term backing necessary to meet all performance, delivery, and service requirements associated with this contract. The combined scale, global reach, and financial capacity of the FAYAT Group ensure that LeeBoy is fully supported in fulfilling its obligations reliably and sustainably.</p> <p>* See FAYAT Activity Report attached</p>	*
14	<p>What is your US market share for the Solutions that you are proposing?</p>	<p>LeeBoy estimates our market share to be approximately 50% in the US Market for our asphalt pavers.</p>	*
15	<p>What is your Canadian market share for the Solutions that you are proposing?</p>	<p>LeeBoy estimates our market share to be approximately 40% in the Canadian market for our asphalt pavers.</p>	*
16	<p>Disclose all current and completed bankruptcy proceedings for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcwell if it enters a bankruptcy proceeding at any time during the pendency of this RFP evaluation.</p>	<p>LeeBoy nor any Responsible Party have any current or completed bankruptcy proceedings to report.</p>	*
17	<p>How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your organization, either a) or b).</p> <p>a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned?</p> <p>b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?</p>	<p>b) LeeBoy is a manufacturer. All products referenced in this RFP are engineered and manufactured by LeeBoy at our 250,000+ sq. ft. facility in Lincolnton, North Carolina. To support these products, LeeBoy maintains a comprehensive, multi-tiered sales and service structure made up of both LeeBoy employees and an independently owned dealer network.</p> <p>Our Governmental Sales Team and Field Sales Team are full-time LeeBoy employees. Territory Managers live within their assigned regions and work directly with dealer organizations to support sales efforts, demonstrations, deliveries, and operator training. All field personnel are trained in equipment setup, basic repair, uptime optimization, and preventative maintenance to support agencies throughout the ownership lifecycle.</p> <p>These teams are supported by an in-house Inside Sales Team, also LeeBoy employees, who prepare all Sourcwell quotes, manage contract compliance, and provide day-to-day dealer and customer support. Our Marketing Team, likewise employed directly by LeeBoy, provides program materials, product information, and dealer enablement resources to ensure consistent communication and contract deployment.</p> <p>LeeBoy sells and services equipment through an extensive independent dealer network consisting of more than 240 locations across the U.S., Canada, and Puerto Rico. These dealerships are privately owned third party businesses whose salespeople and service technicians are not LeeBoy employees. However, dealers receive comprehensive training from LeeBoy to ensure high standards of product knowledge, service quality, and customer support.</p> <p>To further strengthen post sale support, LeeBoy provides a 24-hour Rapid Response Team, which works directly with dealers and is fully deployable when specialized expertise is required. Across the network, more than 750 authorized dealer service personnel, employed by our independent dealers, support LeeBoy equipment in the field.</p> <p>Together, LeeBoys employee based sales organization and our independently owned dealer network ensure agencies receive consistent, high-quality support from initial specification through delivery, training, service, and long term equipment lifecycle management.</p>	*

<p>18</p>	<p>If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.</p>	<p>LeeBoy complies with all federal, state, and local requirements applicable to the manufacturing, sale, delivery, and service of the equipment included in this RFP. As an equipment manufacturer. Our responsibilities fall primarily within manufacturing compliance, product safety, facility operations, and regulatory adherence, each of which we meet or exceed.</p> <p>LeeBoy Organizational Requirements (Held and Maintained):</p> <p>1. Manufacturing Facility Compliance:</p> <p>a) LeeBoy operates a 250,000+ sq. ft. manufacturing facility in Lincolnton, NC, which maintains all applicable state and local business registrations, manufacturing permits, environmental compliance requirements, and OSHA workplace safety certifications.</p> <p>b) Our facility adheres to EPA, state environmental quality standards, and all regulatory controls associated with fabrication, coatings/finishing processes, and production operations.</p> <p>2. Product Safety &amp; Regulatory Certifications:</p> <p>a) All equipment manufactured by LeeBoy complies with applicable SAE, ISO, ANSI, EPA, DOT, and FMVSS requirements relevant to commercial paving, road maintenance, and material application equipment.</p> <p>b) Emissions regulated components such as engines, hydraulic systems, and electronic controls that are sourced from OEM suppliers whose systems are fully certified under federal and state emissions standards.</p> <p>c) Electrical systems, warning devices, lighting packages, and safety equipment meet all applicable national safety and transportation codes.</p> <p>3. Business Licensure &amp; Contract Eligibility:</p> <p>a) LeeBoy maintains all standard corporate registrations required to conduct interstate commerce, including federal and state tax registrations, SAM.gov registration, and all legal standing necessary to contract with public agencies nationwide.</p> <p>b) LeeBoy holds all required insurance coverage (general liability, product liability, workers compensation, disability, and automobile liability) consistent with Sourcwell contract requirements.</p> <p>c) LeeBoy maintains all federally required reseller licenses necessary to sell truck-mounted chassis as part of our equipment offerings. These licenses are kept current and in good standing to ensure full compliance with all regulations governing the resale of commercial truck platforms. This allows LeeBoy to provide complete truck mounted solutions without any additional licensing requirements from the purchasing agency.</p> <p>Dealer &amp; Third-Party Requirements: LeeBoy sells, services, and supports its equipment through a nationwide independent dealer network consisting of more than 240 locations. These dealers are privately owned entities and are required to maintain all licenses and certifications necessary to perform sales and service activities in their respective jurisdictions.</p> <p>Dealer required licenses typically include:</p> <ul style="list-style-type: none"> <li>- State and local business licenses</li> <li>- Sales tax registrations</li> <li>- Commercial repair and shop operation licenses, where required</li> <li>- EPA certification for refrigerant recovery (for HVAC/AC equipped units, if applicable)</li> <li>- Certified technicians for engine, electrical, and hydraulic systems, trained directly by LeeBoy and by our component OEM partners</li> <li>- DOT or state transport permits for equipment delivery when required by load, weight class, or route</li> </ul> <p>While LeeBoy does not directly control state issued dealer credentials, our dealership agreements require each dealer to maintain all legally required operating licenses and certifications as a condition of representing the brand.</p> <p>LeeBoy and its independent dealer partners hold all business, manufacturing, service, and safety related licenses and certifications required to deliver, support, and service the equipment included in this RFP. No additional licenses beyond those already held are required for LeeBoy to successfully perform under the resulting contract.</p>
<p>19</p>	<p>Disclose all current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcwell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.</p>	<p>LeeBoy hereby certifies that, to the best of our knowledge and after reasonable inquiry, neither LeeBoy nor any Responsible Party included in this proposal has been debarred or suspended (federally, by any U.S. state, or by any cooperative/ public purchasing entity) at any time within the past seven (7) years.</p> <p>LeeBoy acknowledges and accepts the RFP requirement to provide written notice to Sourcwell immediately if LeeBoy or any included Responsible Party enters debarment or suspension status at any time during the pendency of this RFP evaluation and, if awarded, for the duration of the agreement. Such notice will be delivered in writing to the Sourcwell Contract Administrator within five (5) business days of LeeBoys receipt of any debarment or suspension notice.</p>

20	Describe any relevant industry awards or recognition that your company has received in the past five years.	<p>Over the past five years, LeeBoy has been consistently recognized by leading industry organizations, trade associations, and independent evaluators for excellence in product innovation, manufacturing quality, community leadership, and industry advocacy. The following honors demonstrate our long standing commitment to delivering high performance equipment and supporting the construction and pavement maintenance industry.</p> <p>2025</p> <ul style="list-style-type: none"> <li>- LEDA Lincoln County Industry of the Year Award – Recognizing LeeBoys economic impact, community leadership, and commitment to local workforce development.</li> <li>- B.R. Lee, Founder, Inducted into the AEM Hall of Fame. One of the industry’s highest honors, acknowledging enduring contributions to equipment innovation and the paving sector.</li> <li>- AEM Gold Advocacy Award – Awarded for exceptional engagement in public policy and industry advocacy.</li> <li>- 8680 Paver – Asphalt Contractor “Top 30 Products” Award. Recognizing product excellence and contractor driven value.</li> </ul> <p>2024</p> <ul style="list-style-type: none"> <li>- AEM Gold Advocacy Award – Continued recognition for leadership in industry policy engagement.</li> <li>- Dream On 3 – Queen City Large Business of the Year Award. Celebrating LeeBoys community support and corporate citizenship.</li> <li>- 8608 Paver – Asphalt Contractor “Top 30 Products” Award. Acknowledging innovation and performance in commercial paving equipment.</li> <li>- AED 25-Year Membership Award – Recognizing long standing partnership and support of the equipment distribution network.</li> </ul> <p>2023</p> <ul style="list-style-type: none"> <li>- AEM Gold Advocacy Award – Reflecting LeeBoys consistent presence in industry advancement and legislative involvement.</li> <li>- 8520C Electric Paver – Asphalt Contractor “Top 30 Products” Award. Highlighting sustainable innovation and emerging electric paving technology.</li> <li>- 8520 – Roads &amp; Bridges Contractors’ Choice Small Paver Award. Selected directly by contractors for reliability, productivity, and operating value.</li> <li>- Duke Energy Business Energy Excellence Award – Recognizing LeeBoys commitment to energy efficiency and responsible manufacturing operations.</li> </ul> <p>2022</p> <ul style="list-style-type: none"> <li>- AEM Pillar of the Industry Award – Honoring efforts to champion the equipment industry through advocacy and education.</li> <li>- Max 3 Distributor – Asphalt Contractor “Top 30 Products” Award. Acknowledging excellence in material application equipment.</li> <li>- 8520 – Roads &amp; Bridges Contractors’ Choice Small Paver Award. Ongoing recognition as a contractor favorite.</li> <li>- 685C Motor Grader – EquipmentWatch Highest Retained Value Award. Demonstrating exceptional long term value and product durability.</li> </ul> <p>2021</p> <ul style="list-style-type: none"> <li>- AEM Gold Advocacy Award – Reflecting leadership in public policy and industry engagement.</li> <li>- 8530 Paver – Asphalt Contractor “Top 30 Products” Award. Celebrating product innovation and market impact.</li> <li>- 8520 – Roads &amp; Bridges Contractors’ Choice Small Paver Award. Reinforcing the 8520 model as a top-performing and highly trusted paver among contractors.</li> </ul> <p>This record of continuous recognition spanning product innovation, community impact, value retention, and industry advocacy, demonstrates LeeBoys strong performance, leadership, and commitment to excellence within the construction equipment sector. These achievements reflect not only the quality of our machines but also the dedication of our employees, dealer partners, and the contractors and agencies who trust LeeBoy equipment every day.</p>
21	What percentage of your sales are to the governmental sector in the past three years?	Sales to the governmental sector is 25% of LeeBoys overall sales volume.
22	What percentage of your sales are to the education sector in the past three years?	Sales to the education sector is <2% of LeeBoys overall sales volume.

23	List all state, cooperative purchasing agreements that you hold. What is the annual sales volume for each of these agreement over the past three years?	<p>LeeBoys only corporately managed cooperative purchasing agreement is our contract with Sourcewell and any adoptions of the master contract that we have been awarded. We prioritize and invest heavily in the success of this agreement, contract management, pricing governance, training, and compliance oversight are tied exclusively to Sourcewell. Because this is our sole corporately administered cooperative contract, we do not hold any additional national or state level cooperative agreements at the manufacturer level.</p> <p>Several of our independently owned and operated dealers participate in local, state, or regional cooperative purchasing programs, such as the North Carolina/Florida Sheriffs' Association contracts, CoStars, BuyBoard, MiDeal, Minnesota State Contract, and other regional opportunities. These dealer managed contracts are not administered, priced, or reported centrally by LeeBoy. As such, LeeBoy does not hold or track the annual sales volume for those dealer level agreements, and we are not the contracting entity of record. To maintain compliance and equitable pricing across our network, LeeBoy requires that all dealer managed cooperative discounts remain above the pricing levels offered under this RFP and our Sourcewell contract, ensuring consistent pricing integrity for government agencies.</p> <p>Because Sourcewell is the only corporately held cooperative contract, it is the only agreement for which LeeBoy directly manages, audits, and tracks annual contract sales. Any state or regional cooperative activity conducted by dealers is independent of LeeBoys corporate contracting structure and therefore excluded from this reporting requirement.</p>
24	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	LeeBoy does not participate or hold any GSA, or Standing Offers and Supply Arrangements (SOSA). With Sourcewell's Intergovernmental Support Agreement (IGSA), LeeBoys CONUS defense market segment will be supported under our potential Sourcewell awarded contract.

**Table 2B: References/Testimonials**

**Line Item 25.** Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *
Contra Costa County, CA	Cindy Shehorn	925-635-3105
City of Charlotte, NC	Timothy Hawkins	980-390-7442
Nebraska Department of Administrative Services	Brenda Sensibaugh	402-471-4194
Tulsa County, OK	Amanda McAdams	918-596-5022
Washington State Department of Enterprise Services	Alec La Brayere	360-407-9366

**Table 3: Ability to Sell and Deliver Solutions (150 Points)**

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *
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<p>26</p>	<p>Sales force.</p>	<p>The LeeBoy team is structured to provide government agencies and our independent dealer partners with dedicated, responsive support throughout every stage of the procurement and equipment ownership process. Our Governmental Sales Manager leads this effort, overseeing contract compliance, managing the quoting process, supporting pricing accuracy, and maintaining consistent communication across our dealer network, along with consistent and regular communication with the Sourcewell team ensuring compliance, full embracement of all that Sourcewell offers it's awarded vendors, and conducts ongoing training efforts alongside our Principal Supplier Development Executive.</p> <p>Supporting this function are two Inside Sales Representatives who handle day-to-day quote generation, reconcile quarterly sales reports, and maintain ongoing follow-up with dealer personnel and agency contacts. Their work ensures rapid response times and reliable, accurate information for all Sourcewell member inquiries.</p> <p>We also employ seven Territory Managers (TMs) positioned strategically across the United States. Each TM lives within their assigned region and maintains strong, ongoing relationships with the dealers they support. They work directly with dealer sales personnel to promote the Sourcewell contract, assist with product demonstrations and operator training, monitor regional inventory availability, and relay local insights, opportunities, and project needs back to the Governmental Sales Manager.</p> <p>Beyond our direct sales operations, the Governmental Sales Team partners closely with LeeBoys Marketing Department to deliver current product information, web content, promotional materials, and government/Sourcewell specific sales literature to dealers and agencies.</p> <p>Our Product Management team adds another level of support by working hand-in-hand with dealers and TMs to match equipment configurations to the unique operational requirements of each agency. When specialized needs arise, our Engineering Department can design and deliver custom configurations built to exact specifications.</p> <p>At every level of this structure, LeeBoys objective is consistent: to make it easy for government agencies to obtain the right equipment, supported by a team that understands their needs and is committed to their long-term success.</p> <p>* See US and Canadian TM Coverage Map</p>
<p>27</p>	<p>Describe the network of Authorized Sellers who will deliver Solutions, including dealers, distributors, resellers, and other distribution methods.</p>	<p>LeeBoy is proud to support one of the strongest dealer networks in the industry, with more than 240 locations across the United States and Canada, plus four locations in U.S. territories. This extensive footprint ensures that government agencies have reliable access to equipment, service, and technical support wherever their operations are located.</p> <p>Across this network, more than 500 sales professionals represent the LeeBoy brand. Our team works closely with these professionals and their management groups to ensure LeeBoy remains top-of-mind and that they have the sales tools, product knowledge, and hands-on support needed to confidently serve their government customers.</p> <p>Governmental sales represent approximately 25% of LeeBoys total equipment volume, and with that comes a deep commitment to ensuring every dealer is fully prepared to support state, local, and educational (SLED) agencies, Tribal governments, and Federal customers. We stay closely connected with our dealers through continuous product training, contract specific education, and tailored support to help them meet the unique expectations of public sector buyers.</p> <p>To make training both efficient and effective, LeeBoy regularly collaborates with other Sourcewell awarded manufacturers that we share at these dealers. By coordinating these sessions, we reduce the number of separate trainings dealers must attend, minimize time away from their territories, and improve retention of contract related knowledge. This approach ultimately strengthens dealer engagement and helps ensure they remain informed, efficient, and well equipped to support every government agency they serve.</p> <p>* LeeBoy Dealer and location list attached.</p>

<p>28</p>	<p>Service force.</p>	<p>LeeBoy is committed to providing exceptional support to our dealers and end users, and we've built a comprehensive internal service structure to ensure fast, reliable assistance whenever it's needed. At the center of this support system is our dedicated Rapid Response Team, a group of nine highly experienced professionals available 24 hours a day. Their mission is simple: make sure any service issue is addressed immediately. They assist dealer service departments by answering technical questions, offering troubleshooting guidance, and recommending the correct parts to get equipment back up and running as quickly as possible.</p> <p>Each member of this team brings hands-on experience from across the company, including product engineering, machine assembly, and electrical systems, so they understand our equipment inside and out. When an issue requires on-site attention, someone from the team can be deployed right away to provide direct support.</p> <p>Our commitment to uptime extends to parts availability as well. LeeBoy maintains a fully staffed parts department with immediate access to inventory, and if a machine down situation arises, we'll even pull a component directly from the production line to ensure the customer gets what they need without delay.</p> <p>In addition to our internal resources, LeeBoys extensive network of more than 240 dealer locations across the U.S., Canada, and U.S. territories ensures customers are never far from trained, authorized technicians and parts. Every authorized LeeBoy dealer is required to maintain parts levels, deployable service technicians and service vehicles capable of responding directly to end users. These dealers also operate fully stocked, and equipped parts departments and service management teams trained to LeeBoy standards.</p> <p>To support long-term reliability, LeeBoy offers seasonal uptime programs that package specialized preventive maintenance parts designed to maximize equipment performance and availability. By preparing machines during the off-season, we help ensure they are ready to work when customers need them most.</p> <p>At LeeBoy, we believe that strong parts and service support are the true foundation of brand loyalty and customer satisfaction. Our teams, both internal and dealer based, work every day to deliver the responsiveness, expertise, and commitment our customers deserve.</p>
<p>29</p>	<p>Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.</p>	<p>LeeBoy is committed to making the Sourcewell ordering process clear, efficient, and dependable for every participating agency. We work in close coordination with our dealer network to ensure that each quote, order, and delivery is handled with accuracy, consistency, and full contract compliance.</p> <p>The process begins with our Inside Sales Team, which prepares every Sourcewell quote. They ensure all specifications, pricing, options, and contract requirements are applied correctly, then forward the quote directly to the dealer's sales representative. This step ensures that all transactions start from a compliant, LeeBoy issued quote, whether the dealer fulfills the order from inventory or submits a new unit request.</p> <p>Territory Managers (TMs) remain highly engaged with dealer leadership, monitoring inventory, supporting demonstrations and training, and helping ensure each region has the right equipment on hand. When an agency purchases a machine already in dealer inventory, the dealer processes the sale only after referencing the LeeBoy issued quote, guaranteeing contract correct pricing and documentation.</p> <p>For new equipment orders, the dealer submits the order through our online dealer portal, which mirrors the approved quote to prevent discrepancies. An order acknowledgment is generated, and before any unit enters production, the Governmental Sales Manager reviews and approves the order. This additional checkpoint protects agencies by ensuring the final configuration, pricing, and contract terms match exactly what was quoted and is logged for quarterly reconciliation reporting and fee dispersal, once the agency accepts and assumes possession of the machine.</p> <p>If the machine comes from dealer stock, the dealer logs the sale and submits the warranty registration in the Dealer Portal, which again requires the original Sourcewell quote. This triggers a secondary review by the Governmental Sales Manager to confirm accuracy and contract compliance before the equipment can be released to the agency or removed from dealer floorplan.</p> <p>Through this structured approach centralized quoting, dealer coordination, multi-stage review, and strong compliance oversight, LeeBoy delivers a seamless, reliable ordering experience. Agencies benefit from clear communication, accurate documentation, and a dealer network that works hand-in-hand with our Governmental Sales Team to ensure they receive the exact equipment and support they expect.</p> <p>* See the compliant sample quote attached.</p>

<p>30</p>	<p>Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.</p>	<p>LeeBoys customer service is built around being accessible, responsive, and dependable for both our dealers and the agencies they support. Over many decades, we've learned that what customers value most is timely help from people who know the equipment, so our process is designed to make sure that expertise is always within reach.</p> <p>Our Rapid Response Team is at the center of our support structure. This group of nine specialists is available to our dealers around the clock, and each member has hands-on experience in engineering, assembly, or electrical systems. When a dealer calls in with a technical question, they're getting someone who knows the machines, not just someone reading from a script. Whether it's troubleshooting over the phone or helping identify the right part for a repair, this team helps resolve issues quickly. When an issue requires on-site attention, we can send someone out immediately.</p> <p>Uptime is critical to our customers, so machine down calls receive priority handling. Our parts team keeps immediate access to high demand parts, and components, and in urgent cases we will pull a part directly from the production line to keep a customer running. This flexibility has long been part of how we operate, and it remains a core part of our service philosophy.</p> <p>Across more than 240 dealer locations in the U.S., Canada, and U.S. territories, every authorized LeeBoy dealer is required to maintain the service capacity needed to support any machine we manufacture. That includes trained technicians, stocked parts departments, and field service vehicles equipped for on-site repairs. Our Territory Managers stay in close contact with dealer service and management teams to make sure training is up to date and that each location is prepared to support governmental customers effectively.</p> <p>We also support agencies with seasonal and preventive maintenance programs. These packages include parts and guidance designed to keep equipment ready for peak operating seasons and reduce the likelihood of unexpected downtime. Agencies have found these programs particularly useful in planning and budgeting for maintenance needs ahead of time.</p> <p>We expect our dealers to meet a high standard of customer care, and we support them in doing so. Required technician training, wear part inventory minimums, and ongoing product updates all help ensure consistent, high-quality service delivery. Dealers understand that consistent uptime and reliable service are key drivers of customer satisfaction, so their goals naturally align with ours.</p> <p>At its core, our service program is designed to help agencies keep their equipment working and their communities safe. Whether it's answering a call at midnight, shipping a part immediately, or training a new technician at a local dealership, we see our role as being a true partner in the work agencies do every day.</p>
<p>31</p>	<p>Describe your ability and willingness to provide your products and services to Sourcwell participating entities.</p>	<p>LeeBoy is fully committed to supporting Sourcwell participating entities with the equipment, expertise, and service resources they expect. Our organization is structured to ensure we can provide dependable coverage across the United States, Canada, and U.S. territories, and we take pride in offering consistent, high quality support to every agency we serve.</p> <p>Our dedicated Governmental Sales team leads this effort, working closely with our dealer network to ensure that agencies always have access to accurate contract information, responsive sales support, and well-informed guidance throughout the procurement process. This team was built on principles aligned with the Sourcwell contract and reflects our ongoing commitment to public sector customers and the value the contract brings to them, to LeeBoy, and to our dealer partners.</p> <p>To meet the expectations of Sourcwell members, we make certain that our products can be sold and serviced without restrictions in any participating region of the U.S., Canada, and U.S. Territory. Our dealers are selected carefully based on their reputation, capability, and demonstrated ability to support customers in their assigned territories. Each location is equipped with sales, trained technicians, parts resources, and the operational capacity needed to support the full range of LeeBoy equipment.</p> <p>LeeBoys willingness to serve Sourcwell participating agencies is matched by our ability to do so effectively. We view every agency as a long-term partner and are committed to ensuring they receive the full benefit of the contract, the strength of our dealer network, and the reliability of the LeeBoy brand.</p>

32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	<p>LeeBoy is fully committed and fully able to support Sourcewell participating entities throughout Canada. Our operations and dealer relationships in Canada are completely unrestricted, allowing any participating agency, regardless of province or territory, to access LeeBoy equipment, parts, and service without limitation.</p> <p>Our Governmental Sales team works closely with our Canadian dealer partners to ensure they are trained users of the Sourcewell contracts, have the product knowledge, and support needed to assist agencies from initial inquiry through long-term ownership. Like every dealer our Canadian partners are selected based on their reputation, service capabilities, and established presence within their region, ensuring that Canadian agencies receive dependable, locally delivered support backed by LeeBoys full factory resources.</p> <p>Canadian agencies purchasing LeeBoy equipment have direct access to unrestricted product availability across all models and configurations, full parts support, including rapid fulfillment for machine down situations, certified service technicians trained on LeeBoy products, field and in-shop service options and direct engagement with LeeBoys Governmental Sales and Rapid Response teams when needed</p> <p>This structure ensures that any Sourcewell member in Canada whether municipal, provincial, Tribal, or Federal, receives the same level of responsiveness and reliability that LeeBoy provides across the U.S.</p> <p>Our willingness to support Canadian agencies is firmly matched by our demonstrated ability to do so. With decades of experience, a strong dealer network, and unrestricted access to sell and service our products throughout Canada, LeeBoy stands ready to meet the needs of every Sourcewell participating entity in the country.</p>	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.	There are no geographic areas in the United States, Canada, or U.S. Territory, where a participating agency does not have access to LeeBoy sales, parts, or service.	*
34	Identify any account type of Participating Entity which will not have full access to your Solutions if awarded an agreement, and the reasoning for this.	LeeBoy does not place any restrictions on access to our products, parts, or services. All Sourcewell Participating Entities, regardless of type or location, have full access to our solutions. No account types are excluded.	*
35	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	<p>LeeBoy will not impose any special requirements or restrictions on Sourcewell participating entities located in Hawaii, Alaska, or within any U.S. Territories. All participating entities have full access to our products, parts, and service support.</p> <p>Additionally, LeeBoy has authorized sales and servicing dealers domiciled in each of these states, provinces, and regions, ensuring seamless local access to equipment, warranty support, and after sales service.</p>	*
36	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	Yes. LeeBoy will extend the terms of any awarded master agreement to any Sourcewell member entity and/or adopting agency, including any eligible nonprofit organizations.	*

**Table 4: Marketing Plan (100 Points)**

Line Item	Question	Response *
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<p>37</p>	<p>Describe your marketing strategy for promoting this opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.</p>	<p>LeeBoy takes a very practical, hands-on approach to promoting our Sourcewell partnership. Our goal is to make sure agencies and dealers know the contract exists, understand how to use it, and feel confident choosing LeeBoy through Sourcewell. Our marketing team works closely with our Governmental Sales team and dealer network to keep the message clear and consistent.</p> <p>A key part of our outreach is our Governmental Purchasing Guide (attached), used as a leave behind during agency visits. The guide features the Sourcewell logo, awarded contract numbers, and basic product information, as well as other purchasing options like NCL Leasing. We provide it both digitally and in print so procurement teams can easily reference it whenever needed.</p> <p>To support daily outreach, LeeBoy also maintains a government-specific webpage on our main site: <a href="http://www.leeboy.com/government-purchasing">www.leeboy.com/government-purchasing</a>. This page highlights our Sourcewell contract, outlines purchasing steps, and provides easy access to contract documents and resources, with an active hyperlink to our Sourcewell landing page(s). It serves as a quick, central location for agencies looking for cooperative purchasing guidance.</p> <p>Trade shows continue to play a major role in contract visibility. At national and regional events, our booths feature Sourcewell magnets, flags, and branded giveaways. These simple visual cues help agencies quickly identify that LeeBoy equipment is available under an awarded Sourcewell cooperative purchasing contract.</p> <p>We reinforce this visibility through our social media channels. Several times per quarter, we highlight our Sourcewell contract and explain the benefits for public sector buyers. To keep messaging consistent locally, we provide our dealers with Sourcewell specific content they can post directly, and we cost share print media that includes contract messaging.</p> <p>Every LeeBoy prepared governmental quote also includes the Sourcewell logo, and the awarded contract number(s) so agencies immediately know the equipment qualifies for cooperative purchasing.</p> <p>Training is another major focus area. Every dealer training session includes a Sourcewell component, and we have produced two contract focused training videos at the Sourcewell studios to support virtual and in-person learning at LeeBoy University. The Sourcewell University schedule is distributed to our dealer partners, with an expectation that their sales teams will attend at least one session per year, alongside their Territory Manager, or the Governmental Sales Manager. Regular, current, and multi-channel access to training ensures our dealer teams stay confident and up-to-date when working with Sourcewell members.</p> <p>We also gather and share customer testimonials and Sourcewell success stories from agencies that have purchased through the contract. These real-world examples add credibility and give prospective buyers a clearer picture of how other government users are benefiting.</p> <p>Overall, LeeBoys Governmental marketing plan centers on Sourcewell specific communication, strong dealer alignment, practical training, and consistent visibility of the Sourcewell partnership across all our outreach channels. We focus on making the contract easy for agencies to understand and even easier to use.</p>
<p>38</p>	<p>Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.</p>	<p>LeeBoy maintains a disciplined digital program to promote our Sourcewell partnership to public agencies. We publish contract focused content on Meta (Facebook/Instagram), and LinkedIn at a regular cadence to reach operators, procurement officials, fleet managers, and agency leadership, directing traffic to our government specific webpage where they can find LeeBoy products and solutions, contract details and documentation.</p> <p>To ensure message consistency at the local level, we supply dealers with ready-to-post Sourcewell assets and cost share print advertising that includes contract references. Performance is monitored using platform analytics and site metrics (engagement rates, click throughs, and referral traffic to contract resources), and we adjust content, timing, and targeting accordingly. This structured approach, consistent messaging, coordinated dealer support, and data-driven optimization keeps our Sourcewell contract(s) visible, and easy for participating agencies to act.</p>

39	In your view, what is Sourcewell's role in promoting agreements arising out of this RFP? How will you integrate a Sourcewell-awarded agreement into your sales process?	<p>From LeeBoys perspective, Sourcewell plays an essential support, and guidance role in promoting any agreement that comes out of this RFP. We rely on the Sourcewell team, especially our Principal Supplier Development Executive, and Supplier Development Specialist for clear communication, training, and help addressing questions that come up at both the agency and dealer level. Their involvement makes it easier for us to stay aligned with member needs and ensure we're representing the contract accurately in the field.</p> <p>Sourcewell's tools and resources play a big part in how we operate. The fifty-state usage reports, contract-specific data, access to the Learning Center and Supplier Portal give our team and our dealers the information they need to embrace the contract, understand demand, spot trends, and support participating agencies. We especially value Sourcewell Universities, the public award announcements on social media, agency testimonials, and Sourcewell's presence at national shows. These specifically help create awareness and credibility with end users, our team, and dealer partners.</p> <p>Lead generation is another area where Sourcewell adds real value. Whether it's a master contract adoption or an agency reaching out to learn more, the Client Relations team does an excellent job of connecting members with available solutions and explaining contract compliance, agency to agency. Those connections often become strong entry points for our field and dealer teams.</p> <p>When it comes to integrating a Sourcewell awarded contract into our sales process, LeeBoy makes full use of the tools Sourcewell provides. We embed them into dealer training, territory planning, and everyday customer interactions. We also share relevant data and resources across our dealer network, and with our Principal Supplier Development Executive, so they can confidently support agencies using the contract. In short, we will treat the Sourcewell agreement as a core part of how we approach government sales, not an add-on.</p> <p>Overall, Sourcewell provides the structure, visibility, and support agencies need to feel comfortable using cooperative purchasing. Our role is to take those tools, apply them consistently, and ensure our dealers do the same so participating agencies receive accurate information and a smooth procurement experience.</p>
40	Are your Solutions available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	<p>Due to the complexity and configuration requirements of most LeeBoy equipment, a traditional e-procurement ordering system is not currently practical for our product line. However, we remain optimistic that participating in future e-procurement options, as they develop, will be extremely beneficial for LeeBoy and our dealer network, provided we can help guide agencies to the correct equipment specifications and ensure the solution matches their operational needs.</p>

**Table 5A: Value-Added Attributes (100 Points, applies to Table 5A and 5B)**

Line Item	Question	Response *
41	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	<p>LeeBoy places a strong emphasis on thorough operator, crew, and maintenance training, as it is essential to an agency's success in delivering the results their communities expect. Every machine, whether provided for a demonstration or final delivery, includes hands-on training as a standard part of the process. In most cases, training is conducted by the selling dealer, but more often than not, a LeeBoy Territory Manager is also on site to work alongside the dealer and the agency. We view this joint approach as essential and consider it one of the most valuable steps in ensuring long term satisfaction.</p> <p>Our training is not time limited. Sessions continue until the agency's staff feel fully comfortable and confident with the equipment. Though extremely rare, there has been an occasion where an agency may need multiple training sessions in multiple locations. If a dealer were to be required to incur extended travel costs, they could opt to charge a fee to the cost of the machine. This example would be considered extreme, and we are not aware of many occasions where a fee has been charged for training, except in a case like the example.</p> <p>Overall, once an agency has made the commitment to own a piece of LeeBoy equipment, it becomes our dealer and LeeBoys collective goal to ensure every customer receives thorough, practical training that supports safe operation, long term performance, and successful implementation of their LeeBoy equipment into their fleet.</p>

<p>42</p>	<p>Describe in detail your warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response.</p>	<p>LeeBoy provides a comprehensive, easy to administer warranty program designed to give Participating Entities confidence in the reliability, performance, and long-term value of their equipment. Our warranty structure is straightforward, supported by our nationwide dealer network, and backed by LeeBoys factory technical and Rapid Response teams.</p> <p>All new LeeBoy equipment includes a standard two-year factory warranty with no hour limitations, covering defects in materials and workmanship beginning on the date of delivery to the end user. Certain components supplied by key vendors such as engines, PTOs, or some electrical systems are covered under their respective OEM warranties, many of which extend beyond LeeBoys base coverage.</p> <p>To remain eligible for warranty consideration, equipment must be operated and maintained in accordance with the LeeBoy Operator's Manual, remain free of unauthorized modifications, and have warranty related repairs performed by an authorized LeeBoy dealer.</p> <p>Warranty activation occurs automatically at retail delivery through the dealer's reporting process; no separate registration or enrollment is required. Warranty claims follow a simple, well defined workflow designed to resolve issues quickly and minimize downtime. The process begins when an agency identifies a concern and contacts its local authorized LeeBoy dealer. The dealer performs the initial inspection and diagnosis, then consults with LeeBoys Rapid Response Team to confirm whether the issue falls under warranty.</p> <p>The dealer then submits a digital warranty claim, including photos, failure descriptions, and service notes. LeeBoys Warranty Department reviews the claim promptly, authorizes repairs when applicable, and ensures that the dealer completes the work using genuine LeeBoy parts. Final documentation is submitted electronically for dealer reimbursement.</p> <p>Warranty work may be completed in the dealer's shop or, in most cases, in the field by factory-trained technicians to reduce equipment downtime. When needed, LeeBoys Territory Managers provide additional support for complex diagnoses, field evaluations, or escalated concerns. Throughout the process, our Parts team ensures rapid fulfillment to keep repairs moving efficiently.</p> <p>LeeBoys warranty philosophy is rooted in standing behind our equipment and resolving issues quickly so agencies can stay productive. The program is built around clear coverage, fast and consistent claim processing, localized dealer support reinforced by factory expertise, and the use of genuine OEM parts to protect long term equipment performance. Participating Entities can purchase with confidence, knowing their LeeBoy equipment is supported by a responsive, proven, and customer-focused warranty program.</p> <p>*Sample warranty certificate attached.</p>
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43	Describe any technological advances that your proposed Solutions offer.	<p>LeeBoy is widely recognized as the industry innovator in commercial class asphalt equipment, and we remain the only manufacturer in our category to offer an all-electric paver, an electric asphalt distributor truck, and a mid-mount road broom. These advancements reflect our commitment to sustainable, forward thinking engineering that directly benefits municipal and governmental users with practical, real-world improvements.</p> <p>LeeBoy incorporates several practical and meaningful technological advances across our product lineup, all are designed to improve performance, simplify operation, and give agencies greater consistency in the work they perform. Our approach to technology is centered on enhancing operator confidence, reducing errors, and improving the quality of the final product, without introducing unnecessary complexity for crews.</p> <p>Many of our machines feature intuitive digital control systems that streamline operation and reduce the learning curve for mixed-experience operators. These controls provide clear, at a glance information on machine functions, temperatures, and operating conditions, helping crews make timely adjustments and maintain productivity throughout the day. Because we manufacture in house; advancements in hydraulics and electronic control modules are always ongoing contributing to smoother, more precise operation, giving operators fine control with less physical effort and less variability in the finished surface.</p> <p>Our equipment integrates modern engine and emissions technology that meets current regulatory standards while delivering improved fuel efficiency and reduced noise. These advancements help agencies lower operating costs and minimize environmental impact without sacrificing power or performance. Additionally, improved electrical systems, upgraded harnessing, and enhanced onboard diagnostics make troubleshooting faster and more accurate for both operators and technicians.</p> <p>LeeBoy also emphasizes technology that supports long-term reliability. Changes in component layout, advanced cooling systems, and our ongoing development of improving materials used in manufacturing all contribute to improved durability and reduced maintenance requirements. We prioritize these efforts as key considerations for agencies working within tight budgets and limited manpower.</p> <p>Our passion to perfect through technological advancements allow Sourcewell participating entities to operate more efficiently, produce higher quality work, and maintain equipment with fewer interruptions. LeeBoys focus is on technology that makes a difference in real-world applications, supporting safer, more productive, and more predictable operation throughout the life of the machine.</p>
44	Describe any "green" initiatives that relate to your company or to your Solutions, and include a list of the certifying agency for each.	<p>LeeBoy is committed to environmental responsibility and integrates sustainability into both our operations and the solutions we deliver. We operate energy-efficient facilities that follow ENERGY STAR standards and maintain comprehensive recycling and waste reduction programs supported by municipal recycling authorities and R2-certified partners for electronic waste. Our procurement practices align with ISO 20400 sustainable purchasing guidelines, ensuring we prioritize environmentally responsible suppliers. Our solutions are developed within an ISO 14001 environmental management framework, incorporating low-emission design principles, recyclable materials, and compliance with RoHS and REACH standards. We also support responsible end-of-life management through R2-certified recycling programs. In addition, our paint process is specifically engineered to reduce solvent use and minimize waste through controlled application methods, planned paint sequencing, and proper recycling of materials, significantly lowering environmental impact throughout the finishing stage.</p> <p>Most importantly, LeeBoy continues to advance sustainable equipment innovation through the development of our ePaver and eBroom, which represent our most impactful green initiatives. These exclusive to LeeBoy, all-electric platforms dramatically reduce emissions, noise, and fuel consumption, offering contractors a cleaner, more efficient alternative that supports long-term environmental goals across the paving and maintenance lifecycle.</p> <p>Our logistics operations further reduce emissions through optimized routing, and we minimize packaging waste. Together, these initiatives demonstrate our commitment to measurable, verifiable environmental stewardship across our entire value chain.</p>
45	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the Solutions included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	<p>LeeBoys solutions are designed to meet stringent environmental performance standards, including compliance with EPA emissions regulations, CARB (California Air Resources Board) requirements, and Tier IV engine standards for reduced particulate matter and nitrogen oxide emissions. Tier IV compliant systems represent the highest level of EPA regulated off-road engine emissions control, ensuring our equipment operates with significantly lower environmental impact and improved fuel efficiency. In addition, our adherence to CARB standards demonstrates our commitment to meeting some of the most rigorous air quality regulations in the United States, further reducing emissions throughout the product lifecycle. These third-party regulatory frameworks EPA, CARB, and Tier IV serve as independent validation that our solutions are engineered for energy efficiency, emissions reduction, and long-term environmental stewardship.</p>

<p>46</p>	<p>What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?</p>	<p>LeeBoy equipment stands out as a trusted brand for governmental agencies, because our machines are purpose built for the day-to-day tasks every government agency, municipality, county, DOT, and public-works department perform every day. For more than 60 years, we have designed our products around practical, real world jobs like patching, paving, maintaining sidewalks and paths, to building and repairing roads, managing shoulders and edges, applying tack, chip spreading, and performing routine surface work that most agencies handle with limited crews and tight budgets. This alignment with everyday tasks is one of our greatest advantages.</p> <p>What also makes LeeBoy unique is our long-standing commitment to operator-friendly design. From the first commercial class paver created by our founder, B.R. Lee, through today's lineup, our machines are engineered to be intuitive, comfortable to run, and easy to maintain. This matters for government agencies where operators may rotate equipment, crews vary in experience, and downtime directly impacts taxpayer services.</p> <p>Agencies really benefit from LeeBoys nationwide support structure. With a dedicated Governmental Sales team, factory representation, and a dealer network of more than 240 locations across the U.S., Canada, and U.S. territories, participating entities receive true local support, sales assistance, training, service, and parts from local people who understand municipal work. Every machine delivery includes hands-on operator training, and our dealers are trained to help agencies make informed, cost-effective decisions.</p> <p>In short, LeeBoy equipment is unique to government agencies because it is engineered for their specific tasks, designed for operators of all skill levels, supported by a deep and experienced dealer network, and built to deliver reliability and value over a long service life. This combination of purpose built machines, with operator focused design, and the strong local support creates a solution that fits the needs of the public sector exceptionally well.</p>
<p>47</p>	<p>Describe any ergonomic features your solutions offer to minimize fatigue and strain on operators.</p>	<p>Because LeeBoy engineers every machine with the operators as the focus, ergonomics are deeply rooted in our product advantages. Our equipment is built to be intuitive, comfortable, and easy to operate for long shifts, which is essential for public-sector crews working in demanding environments.</p> <p>Key ergonomic features across our product lines include:</p> <ul style="list-style-type: none"> <li>- Simplified, Intuitive Controls: LeeBoy control layouts are intentionally clean and easy to understand, reducing cognitive load and minimizing operator movement. Levers, switches, and digital controls are strategically placed within natural reach with the task being done, to limit repetitive strain.</li> <li>- Low-Effort Steering and Responsive Hydraulics: Our in house engineered and built hydraulic systems are designed to deliver smooth, predictable response with minimal input, lowering arm, hand, and shoulder fatigue during extended operation.</li> <li>- Comfort-Focused Operator Stations: Depending on the model, operators benefit from comfortable seating, adjustable positions, anti-vibration platforms, and spacious operator decks that allow natural movement without awkward postures.</li> <li>- Vibration and Noise Reduction: LeeBoy machines incorporate isolation mounts, balanced components, and sound-reduction measures that help limit whole-body vibration and reduce operator fatigue throughout the day.</li> <li>- Excellent Visibility and Sightlines: Clear operator sightlines are vital to reducing strain from constant repositioning, and emphasize safety while making precise work easier and less physically demanding.</li> <li>- Easy Access Service Points: Although not traditionally labeled "ergonomic," our ground-level, centralized service point access reduces bending, overreaching, and awkward body positions for daily checks and maintenance, a vital factor in reducing wear on crews and machines.</li> </ul> <p>These ergonomic attributes reflect LeeBoys long-standing philosophy: when the operator is comfortable, confident, and able to work efficiently, the machine performs better and agencies see stronger, more consistent results. LeeBoy machines reduce strain, improve safety, and support long-term operator well-being while extending the lifecycle of the machines for Sourcewell participating entities.</p>

<p>48</p>	<p>Describe any high-visibility features such as lighting packages, camera systems, or mirrors with extended sightlines your equipment offers.</p>	<p>LeeBoy engineers every machine with operator visibility and work zone safety as top priorities, recognizing that safety and high visibility is a key indicator in the decision making process. Lighting directly contributes to safer work zones, higher productivity, and better quality work. Our visibility enhancements range from advanced LED lighting, standard, and customizable options for hazard lighting, to optional camera systems, extended-view mirror configurations, and oversized glass in machines with cabs that are engineered to give operators full confidence in all working conditions.</p> <p>LeeBoy equipment offers high output LED lighting packages that significantly improve operator visibility during early morning, night, and low light operations. These lighting systems are strategically positioned to illuminate critical work zones, including:</p> <ul style="list-style-type: none"> <li>- The screed and mat area.</li> <li>- Hopper and material flow zones.</li> <li>- Perimeter workspaces for improved crew awareness.</li> <li>- Spray Bars</li> <li>- Tongue areas on trailer mounted machines.</li> <li>- Elevators, Strike-offs, and Broom heads</li> </ul> <p>LED fixtures offer long service life, low amperage draw, and reduced maintenance compared to traditional halogen systems, ensuring maximum uptime and dependable performance for municipalities working extended shifts.</p> <p>Warning beacons, arrow boards, and customized high visibility options play a vital role in work-zone safety by clearly communicating operator intentions and increasing driver awareness. These features help crews stay protected and give approaching motorists the time they need to slow down, reposition, and navigate safely through active work areas. LeeBoy strategically positions warning beacons, arrow boards, arrow sticks, and other lighting options across our machines to maximize visibility for both operators and the traveling public. Every placement decision is intentional, supporting our goal of making work zones as safe and predictable as possible for crews and motorists alike.</p> <p>To support safe operation in congested or fast paced work environments, many LeeBoy models can be equipped with optional rear, side, front, and 360 degree camera systems. These systems provide operators with:</p> <ul style="list-style-type: none"> <li>- Real-time visibility of blind spots</li> <li>- Safer backing and maneuvering</li> <li>- Greater awareness of ground personnel and obstacles</li> </ul> <p>The camera feeds are clearly transmitted to in-cab monitors, reducing the risk of operator error and helping agencies maintain safety protocols.</p> <p>LeeBoy machines feature large, fully adjustable mirrors engineered to maximize sightlines in strategic locations around the machine. Depending on model, and type of machine, mirrors may be placed in locations that provide the operator clear view of the areas surrounding them. These mirrors are designed for durability in high vibration environments and provide:</p> <ul style="list-style-type: none"> <li>- Improved views of screed extensions, curb lines, and material flow.</li> <li>- Enhanced situational awareness when moving between jobs.</li> <li>- Better coordination between operator and ground crews.</li> <li>- Clear lines of sight when working in traffic zones with minimal effort to the operator.</li> <li>- Optional wide-angle mirror upgrades are also available to further expand peripheral visibility.</li> </ul> <p>A Purpose-Built Approach to Jobsite Safety our visibility solutions are not add-ons, they are purposefully integrated into each design to support safer operation, better communication with ground personnel, and greater confidence for operators at all experience levels. Jobsite safety, and roadside worker safety is always top of mind for LeeBoy engineers.</p>
<p>49</p>	<p>Describe any guarding or emergency stop features or alarms your equipment offers such as moving parts guarding, obstacle detection sensors, and auto-shut off options.</p>	<p>LeeBoy places a strong emphasis on operator and crew safety, investing significant engineering effort in positioning critical safety features where they are most effective and easiest to access. Our goal is to ensure operators can quickly respond to unexpected situations and maintain a safe work environment around every machine.</p> <p>Our equipment incorporates guarding over moving parts to reduce exposure to pinch points, chains, augers, and belts, helping protect operators and ground personnel while the machine is in operation and during maintenance. Emergency stop switches are strategically located at key operator stations and service points so they can be reached immediately, without searching or stretching, during an urgent situation. These placements are the result of extensive field feedback and real world testing.</p> <p>Most models of LeeBoy equipment offers audible and visual alarms to alert the operator and crew when systems are engaged, components are in motion, or unsafe conditions are detected. Where applicable, auto-shutoff or interlock features help prevent unintentional machine movement or operation when shielding or guards are open or controls are not in a safe position.</p> <p>At LeeBoy, safety is not treated as an add on. We deliberately place guarding, sensors, and emergency stop controls in locations that support instinctive use and quick visibility, helping operators stay focused on their work and crews are safe when operating a LeeBoy machine.</p>

**Table 5B: Value-Added Attributes**

Line Item	Question	Certification	Offered	Comment
50	Select any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation and a listing of dealerships, HUB partners or resellers if available. Select all that apply.		<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>Our dealer and HUB partner network includes several organizations that qualify as Women or Minority Owned Business Entities (WMBE), Small Business Entities (SBE), and Veteran Owned Businesses, strengthening our commitment to supplier diversity and inclusive economic participation.</p> <p>Monroe Tractor in New York is a certified woman-owned business, providing representation within our distribution network for female-led enterprises.</p> <p>In addition, several of our key partners are veteran-owned businesses, including MidSouth Machinery in Mississippi, Nixon-Egli in California, Closner Equipment in Texas, and ASCO Equipment in Texas, each bringing the leadership and operational discipline associated with U.S. military service.</p> <p>We also work with multiple dealerships that were founded by veterans, including McLean in Ohio, Hoffman International in New York, Richmond Machinery in Virginia, Allied Machinery in Hawaii, and Pape in Oregon and Washington, reflecting a long-standing tradition of veteran entrepreneurship within our channel.</p> <p>This diverse network demonstrates our commitment to partnering with organizations that reflect a broad range of ownership backgrounds and contribute to the economic advancement of underrepresented groups.</p>
51		Minority Business Enterprise (MBE)	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>Our dealer network includes representation from diverse ownership businesses, most notably Monroe Tractor in New York, which is a woman owned enterprise and contributes directly to our WMBE participation. Monroe Tractor's ownership status strengthens our commitment to supporting underrepresented business groups within our distribution and support network.</p>
52		Women Business Enterprise (WBE)	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>Our dealer network includes representation from certified Women Owned Business Enterprises, most notably Monroe Tractor in New York, which is a woman owned organization and an active partner within our distribution channel. Monroe Tractor's WBE status strengthens our commitment to supporting diverse suppliers and expanding opportunities for women owned businesses within our national footprint.</p>
53		Disabled-Owned Business Enterprise (DOBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	<p>At this time, our dealer and HUB partner network does not include any organizations certified as Disability-Owned Business Enterprises (DOBE). While we do not currently have DOBE representation, we remain committed to expanding the diversity of our partner network and will continue to evaluate opportunities to engage with DOBE-certified businesses as our distribution footprint grows.</p>
54		Veteran-Owned Business Enterprise (VBE)	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>Our dealer network includes several certified Veteran Owned Businesses, reflecting our commitment to supporting suppliers with strong service-driven leadership backgrounds. Specifically, Mid South Machinery in Mississippi, Nixon-Egli in California, Closner Equipment in Texas, and ASCO Equipment in Texas are all veteran owned organizations actively participating in our distribution and support network. These partners bring the operational discipline, reliability, and community engagement often associated with veteran-led enterprises.</p>
55		Service-Disabled Veteran-Owned Business (SDVOB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	<p>At this time, our dealer and HUB partner network does not include any organizations certified as Service-Disabled Veteran-Owned Businesses (SDVOB). While we do not currently have SDVOB representation, we remain committed to strengthening the diversity of our supplier and dealer network and will continue to evaluate opportunities to partner with SDVOB certified organizations as our footprint expands.</p>

56		Small Business Enterprise (SBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	At this time, our dealer and HUB partner network does not include any organizations certified as Small Business Entities (SBE). While we do not currently have SBE representation, we remain committed to expanding the diversity of our dealer network and will continue to evaluate opportunities to partner with SBE-certified organizations as our footprint grows.	*
57		Small Disadvantaged Business (SDB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	At this time, our dealer and HUB partner network does not include any organizations certified as Small Disadvantaged Businesses (SDB). While we do not currently have SDB representation, we remain committed to strengthening the diversity of our supplier and dealer network and will continue to evaluate opportunities to partner with SDB-certified organizations as our footprint expands.	*
58		Women-Owned Small Business (WOSB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	At this time, our dealer and HUB partner network does not include any organizations certified as Women-Owned Small Businesses (WOSB). While we do not currently have WOSB representation, we remain committed to strengthening the diversity of our dealer network and will continue to evaluate opportunities to partner with WOSB-certified organizations as our footprint expands.	*

**Table 6A: Pricing (400 Points, applies to Table 6A and 6B)**

Provide detailed pricing information in the questions that follow below.

Line Item	Question	Response *	
59	Describe your payment terms and accepted payment methods.	<p>LeeBoy distributes its equipment exclusively through an authorized dealer network and does not sell directly to the agency. Because all transactions occur between the purchasing entity and the local dealer, payment terms and accepted payment methods are established in the dealer's sales agreement rather than by LeeBoy at the manufacturer level.</p> <p>Each LeeBoy dealer maintains its own set of standard payment terms such as net payment periods, and down payment requirements which are negotiated directly with customers as part of the acquisition process.</p> <p>Finance options are available for government agencies are offered exclusively through LeeBoys partnership with NCL Government Capitol. Those terms are negotiated between the purchasing entity and NCL.</p> <p>Dealers also determine the forms of payment they accept, which are traditional commercial payment methods such as check, ACH, wire transfer, or financing through, NCL our approved lending partner.</p> <p>While LeeBoy does not manage the financial transaction, we work closely with our dealer partners to ensure they uphold consistent business practices and provide a smooth, transparent purchasing experience for government and institutional customers.</p>	*

60	Describe any leasing or financing options available for use by educational or governmental entities.	<p>LeeBoy and our dealer network support all government and educational customer financing needs through our alignment with NCL Government Capital.</p> <p>All public-sector financing inquiries and quote requests are directed to Jake Ost at NCL, a Sourcewell-awarded vendor with extensive experience specializing in compliant, tax-exempt government leasing.</p> <p>Because NCL is already a familiar financing partner to many government agencies nationwide, and operates under a competitively awarded Sourcewell contract customers can move forward with confidence knowing the financing process meets cooperative purchasing standards and reduces administrative burden. Our customers consistently report high satisfaction with NCL Government Capital, as they deliver a clean, legally compliant, and highly streamlined financing experience tailored to public sector purchasing requirements.</p> <p>Additionally, LeeBoy incorporates NCL into all training efforts, including a recent session recorded in the Sourcewell Studios for use in our virtual training and LBU programs.</p> <p>LeeBoys goal is to ensure a smooth, transparent, and efficient financing process by connecting our customers with a trusted, government focused lending partner.</p>
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<p>61</p>	<p>Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.</p>	<p>LeeBoy employs a structured, compliant, and fully traceable quote-to-order process to support all Participating Entities procuring equipment through the awarded Sourcewell contract.</p> <p>Each transaction begins with a LeeBoy-generated quote, prepared in coordination with our authorized dealer network, and developed specifically in response to a Participating Entity's request. Every quote includes the Sourcewell contract award number, the selling dealer's contact information, and the Participating Entity for whom the equipment is being quoted. This standardized format ensures clear contract traceability and provides complete line-of-sight into every stage of the transaction.</p> <p>LeeBoy tracks each quote from issuance through follow-up, purchase order acknowledgment, fulfillment, quarterly reporting and fee dispersal to Sourcewell. This tracking supports internal quality controls, quarterly business reviews with our assigned Principal Supplier Development Executive, and rapid access to auditable documentation should the Participating Entity's procurement or oversight team require it. A sample quote has been included for reference.</p> <p>The terms and conditions of the final sale are negotiated directly between the Participating Entity and the authorized LeeBoy dealer with the full support of the Governmental sales team at LeeBoy, if required to address any specific requirements. This structure allows the dealer to address the agency's jurisdiction-specific procurement requirements, payment terms, delivery expectations, and any local provisions while ensuring compliance with the awarded Sourcewell contract.</p> <p>Should the Entity express interest in a financing option, LeeBoy immediately engages National Cooperative Leasing (NCL) to initiate a finance quote request. LeeBoy provides NCL with all pertinent equipment, agency, and dealer information so that NCL can work directly with the agency and/or dealer, ensuring a seamless and contract-aligned financing process.</p> <p>Service Level Agreements (SLAs) are also initiated at the dealer level, enabling Participating Entities to benefit from service commitments tailored to the dealer's local capabilities for parts, maintenance, and response times. In addition to dealer-level SLAs, LeeBoy offers machine-specific extended warranty programs to support long-term asset performance. All extended warranty details, including coverage options, duration, and pricing, are included with every original LeeBoy quote, giving Participating Entities the ability to evaluate warranty options alongside pricing and configuration. These details are demonstrated in the attached quote sample.</p> <p>Throughout the transaction lifecycle, LeeBoy maintains a complete chain of documentation, including the quote, order acknowledgment, dealer-agency terms and conditions, delivery and acceptance documentation, and contract-referenced invoices. This ensures every transaction is aligned with the Sourcewell agreement, compliant with agency procurement requirements, and fully audit-ready at all times.</p>
<p>62</p>	<p>Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?</p>	<p>LeeBoy does not accept procurement or payment via P-Card at the manufacturer level. However, many of our authorized local sales and servicing dealers may offer P-Card acceptance as part of their standard procurement practices.</p> <p>Participating Entities that prefer to use a P-Card may inquire directly with their local dealer during the quote or purchase process to confirm whether this option is available.</p> <p>While there is no additional cost from LeeBoy for Participating Entities who elect to purchase through a dealer that accepts P-Cards. Any fees or policies associated with P-Card acceptance would be determined solely by the dealer and disclosed to the agency as part of their purchasing process.</p> <p>LeeBoy will support the agency's chosen procurement path by ensuring all quotes, contract references, and transaction documentation remain compliant with the awarded Sourcewell contract, regardless of the dealer's accepted payment method.</p>

<p>63</p>	<p>Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcwell discounted price) on all of the items that you want Sourcwell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.</p>	<p>LeeBoy utilizes a line-item discount pricing model that is applied uniformly across all machines, listed standard attachments, and factory-installed options. For all such items, the Sourcwell contract discount is ten percent (10%) off the published list price. The attached price sheet ("LeeBoy Price Sheet – Sourcwell") provides SKU-level detail, including SKU/part number, item description, published list price, contract discount, and the resulting Sourcwell net price for each item.</p> <p>The 10% discount applies to:</p> <ul style="list-style-type: none"> <li>- Base machines.</li> <li>- Listed standard attachments.</li> <li>- Factory-installed options.</li> </ul> <p>Items that are not included in this discount structure include:</p> <ul style="list-style-type: none"> <li>- Extended warranties (machine-specific programs with coverage levels and durations selected by the agency).</li> <li>- Custom-manufactured components or sourced goods not shown on the standard price sheet.</li> <li>- Freight and pre-delivery inspection (PDI), which vary by geography and scope.</li> <li>- Non-standard training, such as multi-day sessions, multiple locations, or training requiring overnight stays.</li> </ul> <p>When any dealer discretionary items are requested, the dealer will clearly identify on the submitted quote form, any additional costs within the quotation so the Participating Entity can review and approve prior to award.</p> <p>Price Sheet Attachment. A complete price sheet is attached to this response and includes the following fields for each line item: SKU, item description, list price, Sourcwell discount (10%), and Sourcwell net price. If the Participating Entity requires additional formats (e.g., CSV/XLSX), LeeBoy will provide them upon request to facilitate evaluation and audit.</p> <p>This structure ensures a consistent contract discount for core equipment while preserving the flexibility to accommodate unique project requirements (e.g., special logistics or training). All quotations will reference the awarded Sourcwell contract, and the resulting order documentation will maintain clear traceability from list to discount to net sale/delivered to agency price.</p>
<p>64</p>	<p>Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.</p>	<p>LeeBoy offers a uniform ten percent (10%) discount off published list (MSRP) for all machines, listed standard attachments, and factory-installed options included in this proposal. The attached price file provides SKU-level detail, item description, list price, 10% Sourcwell contract discount, and the resulting Sourcwell net price, so evaluators and Participating Entities can verify the discount and audit the list-to-net calculation at a glance. Items that fall outside a typical equipment purchase, such as extended warranties (machine-specific), custom manufactured components, sourced goods, freight, PDI, and non-standard training (e.g., multi-day, multi-location sessions requiring overnight travel) are priced by the authorized local dealer based on scope and logistics and therefore may not follow the uniform 10% discount. Any such costs will be clearly identified on the quotation for transparency prior to purchase.</p>

65	Describe any quantity or volume discounts or rebate programs that you offer.	<p>LeeBoy may, from time to time, offer rebate programs that Participating Agencies can take advantage of when certain market conditions allow. These rebate opportunities are generally driven by factors such as current market conditions, excess or overstocked inventory, or the introduction of new products into the marketplace. Any pricing or rebate program associated with new product introductions will be submitted to Sourcwell through a formal Product Update Request and implemented only upon Sourcwell's approval.</p> <p>In addition, LeeBoy may offer quantity based discounts when an agency is purchasing multiple machines as part of a coordinated acquisition or project. These volume based discounts are evaluated on a case by case basis and may be extended at the discretion of the Governmental Sales Manager, based on equipment configuration, timing, and the agency's specific procurement needs.</p> <p>Whenever rebate or volume based discount opportunities are available, LeeBoy will clearly outline them in the agency's quotation to ensure transparency, compliance, and full alignment with the awarded Sourcwell contract.</p>	*
66	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "non-contracted items". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	<p>LeeBoy understands that Participating Agencies may occasionally require products or related services that fall outside our standard product configurations, listed attachments, and factory-installed options.</p> <p>These items, often referred to as sourced goods, open-market items, or non-contracted items, can include specialty components, unique add-ons, or project-specific accessories needed to support an agency's operational requirements. To support these needs, LeeBoy will provide dealers with sourced goods pricing, except when the requested item is an aftermarket add-on such as hand tools, unique/agency specific preventive-maintenance items, or similar non-machine-specific accessories. In those cases, the dealer may source the item directly based on availability, supplier terms, and local market conditions. For all sourced goods, the Participating Agency will be provided with a clear line-item(s) on the quote reflecting the actual sourcing cost and any applicable handling, installation, or service labor.</p> <p>Because sourced items fall outside the standard price list, they do not follow the uniform 10% contract discount applied to machines, listed attachments, and factory options.</p> <p>Depending on the nature of the request, sourced items may be provided at cost, cost-plus, or via a specific quoted price, and all costs will be fully disclosed within the agency's quotation prior to order placement. This approach ensures transparency, flexibility, and compliance while allowing agencies to obtain the custom or ancillary items necessary to complete their equipment purchase.</p>	*
67	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	<p>The pricing submitted reflects standard contract pricing for LeeBoy machines, listed attachments, and factory-installed options. Certain elements of a complete acquisition are not included in that pricing and may result in additional charges. These may include pre-delivery inspection (PDI), machine setup, installation of non-standard accessories, specialized or multi-day training, freight and delivery logistics, and any sourced or non-contracted items such as truck chassis for truck mounted solutions, custom components, aftermarket add-ons, or agency-specific preventive-maintenance items.</p> <p>These costs are determined and applied by the authorized local LeeBoy dealer, who provides sales and service on behalf of LeeBoy and will clearly itemize any such charges on the agency's quotation.</p> <p>This ensures Participating Agencies have full visibility to the total cost of acquisition prior to issuing a purchase order.</p>	*

<p>68</p>	<p>If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.</p>	<p>When freight, delivery, or shipping charges apply to a purchase by Sourcewell Participating Entity, LeeBoy follows a consistent and transparent process to ensure the most economical and practical delivery solution. Freight from the LeeBoy manufacturing facility in Lincolnton, NC to the ordering dealer is arranged on a "best way" basis. This means the LeeBoy Shipping Department reviews available carriers and shops multiple freight rates to identify the most cost-effective option for the dealer. The selected freight rate is provided to the dealer at the time of the initial request so the dealer can incorporate that cost into its planning.</p> <p>Once the machine arrives at the dealer's location, the dealer performs all pre-delivery inspection (PDI), preparation, and final operational checks. This step is essential because many units require final assembly or adjustments before they can be safely delivered to an end user. In some cases, transporting a machine fully assembled directly from the factory is not advisable or permissible, as certain components must be removed or secured to comply with transportation and DOT requirements when crossing multiple states. After the dealer completes PDI and any remaining setup, the dealer manages and covers the final delivery leg to the Participating Agency, including any on-site training or start-up services that were agreed upon. Because the dealer incurs these last-mile costs, the final delivery charge is determined by the dealer and will be clearly identified on the agency's quotation.</p> <p>This process ensures competitive freight pricing from the factory, proper preparation of the equipment before use, and a safe, compliant, and agency-ready delivery performed by the dealer who supports the machine throughout its service life.</p>
<p>69</p>	<p>Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.</p>	<p>For deliveries to Alaska, Hawaii, Canada, and offshore locations, LeeBoy coordinates a practical, cost-effective plan and discloses any incremental costs up front in the quotation. Factory-to-port transport is arranged on a "best way" basis, then moved by ocean or air as required. The equipment is prepared for transit (e.g., protective wrap/crating, corrosion mitigation) and may be partially disassembled to comply with transportation and DOT requirements. Upon receipt at the nearest dealer facility, the authorized dealer completes PDI, setup, and final checks, then manages the last-mile delivery to the Participating Agency, including any quoted start-up or operator orientation.</p> <p>For Canada, LeeBoy, and our local Canadian owned dealer will provide the necessary commercial documentation and will engage a customs broker as needed; duties, taxes, brokerage, and in-country freight are not included in standard pricing and are quoted separately.</p> <p>For remote islands, U.S. territories, or other offshore sites, delivery windows may be influenced by vessel schedules, weather, and local access; any special handling (e.g., cranes, barges, liftgates) will be identified and itemized. In all cases, the dealer will present plain-language line items for factory-to-port freight, ocean/air leg, port/terminal fees, customs/brokerage (if applicable), dealer PDI/setup, and final-mile delivery so the agency has full visibility to schedule, method, and total cost before order placement.</p>

70	Describe any unique distribution and/or delivery methods or options offered in your proposal.	<p>While LeeBoys freight and delivery processes follow industry standard best practices for heavy equipment shipment, several parts of our approach provide distinct value to Participating Agencies. All machines ship from our Lincolnton, NC factory using a “best way” freight method, where LeeBoys Shipping Department actively shops carriers and rates to secure the most economical and reliable transport. This manufacturer managed rate shopping ensures competitive, transparent inbound freight to the authorized dealer without placing coordination burdens on the agency.</p> <p>Once the machine arrives at the dealer, it receives a full pre-delivery inspection, setup, and any required assembly or configuration before being delivered to the Participating Agency. This two-stage process of factory to dealer, then dealer to agency ensures machines are fully prepared, DOT compliant for transport, and ready for safe operation at delivery. This is especially important for units that cannot be shipped fully assembled due to size, weight, or multi-state transport regulations.</p> <p>For agencies in locations that require more complex logistics such as Alaska, Hawaii, Canada, offshore territories, or island communities, LeeBoy and its dealer network coordinate intermodal delivery, including factory-to-port transport, ocean freight, customs and brokerage support when needed, and final mile delivery after dealer setup. This ensures equipment arrives properly inspected and configured, even when the transport path is more involved.</p> <p>While not “unique” in the sense of unconventional delivery models, LeeBoys coordinated approach offers agencies a high assurance, end-to-end delivery process in which freight is optimized by the manufacturer, equipment is prepared by trained dealer technicians, and final delivery includes on-site readiness that reduces risk, avoids delays, and ensures every machine arrives truly work ready.</p>
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<p>71</p>	<p>Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed agreement with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing.</p>	<p>LeeBoy operates a highly structured, continuous self-audit program to ensure that every Sourcewell Participating Entity receives correct contract pricing and that each transaction is fully documented and audit-ready. The Governmental Sales (GovSales) team manages this process from beginning to end. We create and control every Sourcewell quote, enforce mandatory contract references and pricing fields, and verify discount accuracy and eligibility before a quote is released. From there, each transaction moves through four defined checkpoints quote creation, pre-order validation, order acknowledgment/delivery, and close-out/warranty so no order progresses until the previous stage is fully verified.</p> <p>During pre-order review, GovSales confirms the proper 10% contract discount is applied to eligible items, identifies any sourced or open-market items that fall outside the uniform discount, and documents all exceptions directly on the quote. When a purchase order is issued, we match it against the approved quote, confirming accuracy in SKUs, quantities, pricing, and freight. Before final delivery, the servicing dealer must complete a full pre-delivery inspection (PDI), equipment setup, and serial-number verification to ensure the machine delivered matches the configuration that was quoted.</p> <p>Once delivery occurs, GovSales reconciles the final invoice, delivery documents, and warranty registration against the approved quote and PO. Any discrepancy in pricing, configuration, documentation, or registration, immediately triggers a corrective action, including real-time correction, root-cause analysis, and a preventive adjustment such as checklist updates or targeted coaching. This is followed by verification during the next Quarterly Business Review. To maintain ongoing visibility, dealers also submit monthly reports showing open quotes, shipped units, delivered machines, and warranty registrations. GovSales compares these reports against our internal quote log to validate that the correct pricing was applied, the correct configuration was delivered, and the correct serial number was registered.</p> <p>Compliance oversight is further reinforced through regular virtual and in-person training for dealer teams on pricing rules, contract requirements, and documentation standards. Quarterly Business Reviews allow us to monitor performance, audit random transactions, address exceptions, and identify process improvements. We also remain in regular communication with our Principal Supplier Development Executive to ensure our practices stay fully aligned with Sourcewell expectations.</p> <p>All records including approved quotes, purchase orders, acknowledgments, PDI and delivery confirmations, invoices, and warranty registrations are retained in a ShareFile. Pricing changes follow documented approval controls to ensure the official price file remains the single, authoritative source of contract pricing.</p> <p>Taken together, these practices ensure consistent application of the Sourcewell discount, complete documentation at every step, rapid correction when needed, and full compliance across all LeeBoy Sourcewell transactions.</p>
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<p>72</p>	<p>If you are awarded an agreement, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the agreement.</p>	<p>If awarded a Sourcwell agreement, LeeBoy will track a defined set of internal performance metrics to ensure we are achieving success beyond simple revenue growth. While contract volume is an important indicator, our approach measures overall program health, dealer engagement, and value delivered to Participating Entities.</p> <p>One core metric is dealer participation and embracement, including the number of dealers completing Sourcwell training, requesting/submitting compliant quotes, and using the contract consistently as their primary procurement pathway. Higher engagement directly reflects how effectively we are supporting our dealer network and how well they understand and embrace the cooperative contract.</p> <p>We also track the number of new Participating Addendums requested and executed with agencies choosing to adopt the contract. This demonstrates both the contract's reach and the trust agencies place in LeeBoy and the Sourcwell program.</p> <p>Another key measure is quote quality and compliance, including accuracy rates, correct application of the contract discount, and adherence to documentation standards. Our internal audit checks, dealer reporting, and pre-delivery validations all provide measurable data points we review monthly.</p> <p>We place strong emphasis on dealer commitment to training and process adoption, tracking completion of virtual and in-person training sessions, QBR participation, and responsiveness to contract updates. These engagement metrics help ensure that every dealer supporting a Participating Entity is fully aligned with Sourcwell requirements, and procurement methods.</p> <p>Additionally, we evaluate cross-vendor collaboration, including the number of interactions in which LeeBoy supports and works with other awarded vendors by sharing best practices or partnering on joint outreach. We believe cooperative contracts succeed when awarded suppliers help strengthen the entire ecosystem.</p> <p>Finally, we monitor agency satisfaction and support response times, ensuring that agencies using the contract experience the time and cost savings that cooperative procurement is designed to enable.</p> <p>Together, these metrics of dealer embracement, addendum growth, quote compliance, training engagement, cooperative collaboration, and agency satisfaction, provide a comprehensive view of whether we are not only achieving sales success, but also honoring the broader mission of Sourcwell to deliver efficiency, value, and support to its members.</p>	<p>*</p>
<p>73</p>	<p>Provide a proposed Administration Fee payable to Sourcwell. The Fee is in consideration for the support and services provided by Sourcwell. The proposed Administrative Fee will be payable to Sourcwell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.</p>	<p>LeeBoy proposes an Administration Fee of 0.75% applied to the Sourcwell eligible transaction value on all completed transactions utilizing this Agreement within each Reporting Period. The fee base expressly excludes non-discounted or non-contract items (e.g., sourced/open-market items, freight, PDI, and non-standard training when priced separately). The fee will be calculated at the close of each Reporting Period on the net, eligible amounts and remitted to Sourcwell within thirty (30) days after quarter end, or as directed by Sourcwell. With each remittance, LeeBoy will submit a standardized Administration Fee Report in the Sourcwell provided format, reconciling contract number, Participating Entity name/ID, transaction date, net eligible amount, fee rate, and fee due. Immediate fee disbursement will be made according to Sourcwell's wiring instructions.</p>	<p>*</p>

**Table 6B: Pricing Offered**

Line Item	The Pricing Offered in this Proposal is: *	Comments
74	The pricing offered is as good as or better than pricing typically offered through existing cooperative contracts, state contracts, or agencies.	The pricing LeeBoy offers through this Sourcwell agreement represents our best available pricing to government agencies. As LeeBoys only manufacturer managed cooperative procurement program, agencies choosing to purchase using their Sourcwell membership, receive the most competitive and preferred pricing structure we offer.

**Table 7A: Depth and Breadth of Offered Solutions (200 Points, applies to Table 7A and 7B)**

Line Item	Question	Response *
75	Provide a detailed description of all the Solutions offered, including used Solutions if applicable, offered in the proposal.	<p>LeeBoy offers a comprehensive lineup of commercial and highway-class asphalt paving and road-maintenance solutions, for sale, lease, and rental, with a portfolio meeting 8 of the 10 specifications outlined in this RFP.</p> <p>Our paving line includes twelve (12) paver models, each available in multiple configurations ranging from 11,000-pound compact units to 36,000-pound highway class machines. This lineup also includes a fully electric paver, reflecting LeeBoys commitment to sustainable innovations and emerging technologies. Most paver models can be paired with at least two screed options, enabling agencies to match width, heating systems, and performance characteristics to their specific operational requirements.</p> <p>Beyond pavers, LeeBoy manufactures five (5) distributor truck models offered with multiple tank sizes, an electric heat (E-Max) option as well a conventional oil heat, spray bar configurations, and application-control options to support both municipal and DOT-level work.</p> <p>We also produce seven (7) tack-distributor trailer and skid mounted models, ranging from 150 to 600 gallons, with different delivery options suitable for patching, chip sealing, and routine tack application.</p> <p>For shoulder construction and widening projects, LeeBoy offers two road widener models engineered for precise aggregate placement.</p> <p>Rounding out our lineup is our Force Feed loader, designed for continuous material loading efficiency, as well as a range of steel, pneumatic, and plate compactors used for paving, chip sealing, patchwork, pathway compaction, and small-area repairs.</p> <p>In addition to our new equipment offerings, LeeBoy and our authorized sales and servicing dealers will also make available their rental fleets, used equipment inventories, and demo units to Participating Entities for sale, lease, or rental, under the awarded agreement. These assets allow agencies to access well maintained equipment at varying price points, support short-term project needs without long term capital commitments, and evaluate machines firsthand before making a purchase decision. Rental, used, and demo units are inspected and prepared by the servicing dealer to ensure they meet the same performance, safety, and readiness expectations as new equipment.</p> <p>Together, these solutions provide a complete suite of equipment options for paving, material application, widening, and general road-maintenance operations. LeeBoys product diversity and configuration flexibility enable Participating Entities to select machines that meet a wide range of budgets, applications, and performance requirements, while aligning closely with the specifications outlined in this RFP.</p> <p>* Solution models, and descriptions attached (LeeBoy Solutions)</p>

76	<p>Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.</p>	<p>In addition to the core paving, and material-application equipment described elsewhere in this proposal, LeeBoy offers several complementary product families that directly support the full asphalt construction and preservation workflow. These additional solutions fit naturally within the broader category and enhance the capabilities available to Sourcewell Participating Entities.</p> <p>Our Front and Mid-Mount Ride-on broom lineup, consisting of four models offered in multiple configurations, including an all-electric option, support agencies in surface preparation prior to paving or patching. Clean, debris-free surfaces are critical to asphalt placement quality, and these brooms serve as an essential first step in the paving process.</p> <p>Our Two models of Mid-Sized Motor Graders further support paving operations by assisting in road-edge preparation, shaping, and achieving final grade before asphalt placement. Their precision and flexibility allow agencies to prepare work areas efficiently, especially in secondary roadway and shoulder applications.</p> <p>Self-Powered Chip Spreader, providing an alternative surface-treatment method for agencies seeking to extend pavement life, improve traction, or apply a protective wear course on secondary and rural roads. This solution is widely used by municipalities and DOTs as a cost-effective pavement-preservation strategy.</p> <p>Our HB4T Hot Box maintains asphalt material at temperature for on-demand repairs, pothole filling, and small maintenance work, enabling crews to maintain material quality and productivity throughout the day.</p> <p>The RA400 spray-injection patcher provides a fast, durable, and safer approach to pothole repair, allowing agencies to complete repairs from inside the cab while reducing exposure to live traffic.</p> <p>Taken together, these supporting products reinforce LeeBoys commitment to offering a complete asphalt paving and maintenance ecosystem, not just individual machines. They expand the range of solutions available under this RFP and help agencies perform preparation, grading, paving, preservation, patching, and maintenance using equipment designed to work seamlessly across the entire asphalt workflow.</p> <p>*LeeBoy Subcategory models and descriptions attached (LeeBoy Solutions)</p>
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**Table 7B: Depth and Breadth of Offered Solutions**

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments
77	Asphalt pavers	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>LeeBoy Asphalt paver solutions meet and exceed the specifications required under this RFP. With twelve models ranging from 11,000-lb commercial units to 36,000-lb highway-class machines, LeeBoy offers a paver for every application, each is engineered with the operator in mind, simple to operate, and fully supported by a strong nationwide dealer network and dedicated factory team.</p>
78	Screeds	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>LeeBoy manufactures multiple screed solutions that fully meet and exceed the requirements of the RFP. Each screed is engineered for smooth performance, consistent mat quality, and ease of operation, providing agencies with reliable, operator focused solutions across a wide range of paving applications.</p>

79	Distributors	<input checked="" type="radio"/> Yes <input type="radio"/> No	LeeBoy manufactures multiple distributor truck solutions that meet and exceed the requirements of this specification. With a wide range of tank capacities, spray-bar widths, and application patterns, LeeBoy offers asphalt distributor configurations to meet the needs of any agency and support a variety of paving, chip spreading, and maintenance applications.	*
80	Loaders	<input checked="" type="radio"/> Yes <input type="radio"/> No	LeeBoy manufactures a long standing, industry standard Force Feed Loader that consistently meets and exceeds the requirements of this specification. Known for its durability, performance, and reliability, it remains one of the most widely accepted loaders in the market and is trusted by agencies nationwide for its proven results.	*
81	Steel-wheeled and pneumatic tire rollers	<input checked="" type="radio"/> Yes <input type="radio"/> No	LeeBoy offers three steel-wheel roller solutions, a rubber tired roller, and a combi unit (steel drum + rubber tires) that meet and exceed the requirements of this specification, delivering smooth compaction, operator friendly controls, and dependable performance for a wide range of paving applications.	
82	Wideners	<input checked="" type="radio"/> Yes <input type="radio"/> No	LeeBoy offers two models of self-propelled road wideners, with a third model currently in development and scheduled for release in Q2 2026. Together, these solutions meet and exceed the requirements of this specification, providing agencies with reliable, versatile, and operator focused widening capabilities for a wide range of roadway applications.	
83	Tack distributors	<input checked="" type="radio"/> Yes <input type="radio"/> No	LeeBoy manufactures four models of tow behind and skid mounted tack distributors, each offered in multiple configurations that meet and exceed the requirements of this specification. These units provide reliable, consistent tack application and give agencies flexible options to support a wide range of paving and maintenance operations.	
84	Cold planers	<input type="radio"/> Yes <input checked="" type="radio"/> No	LeeBoy does not currently offer a cold planer solution that meets the required specification.	
85	Compactors	<input checked="" type="radio"/> Yes <input type="radio"/> No	LeeBoy offers two models of compactor solutions that meet and exceed the requirements of this specification, delivering reliable performance, ease of operation, and the compaction quality agencies depend on for effective paving and maintenance work.	*
86	Concrete mixers, and gunite or shotcrete delivery equipment	<input type="radio"/> Yes <input checked="" type="radio"/> No	LeeBoy does not manufacture concrete mixers or gunite/shotcrete delivery equipment and therefore does not offer a solution that meets this specification.	
87	Describe in detail any complementary and additional services included in your proposal for services such as paving as a service, contracted work, or other services related to the paving equipment offered. Provide details related to third-parties involved and how the services are provided to agencies.	<input checked="" type="radio"/> Yes <input type="radio"/> No	LeeBoys paving equipment is supported by a full suite of complementary machine solutions and value added services designed to help agencies prepare, place, preserve, and maintain asphalt surfaces with efficiency and confidence.	

While pavers and distributors are central to asphalt work, the surrounding equipment such as chip spreaders, brooms, graders, hot boxes, and spray injection patching tools play an equally critical role in delivering durable, long lasting pavement outcomes.

Chip Spreaders (CSV) are essential for pavement preservation work, including chip seal and surface treatment applications. These treatments extend pavement life, improve skid resistance, and reduce lifecycle costs for agencies. LeeBoy offers chip-spreading solutions that deliver uniform material application and operator controlled precision, ensuring agencies can complete preservation work in-house or supplement existing paving programs without relying exclusively on contracted services.

Electric and Engine-Driven Brooms (RB50/RB50 Electric, NV55, NB25, NB15)

Surface preparation is one of the most important steps in achieving a high quality asphalt mat. LeeBoys front-mounted, center-hung, tow-behind, and fully electric brooms help agencies remove debris, dust, and loose material to create a clean, bond-ready surface before paving or patching. Reliable sweeping equipment improves compaction performance, reduces premature failures, and is often required to meet DOT specifications.

Motor Graders (685/695)

Well graded surfaces are essential for smooth pavement placement and proper drainage. LeeBoys compact motor graders support agencies in shaping shoulders, restoring gravel roads, and creating final grade before asphalt paving. These machines are widely used by state agencies, tribal governments, counties and municipalities that self perform roadway maintenance and want tighter control over project outcomes.

Hot Boxes (HB4T)

and spray injection patcher (RA400): When agencies self perform pothole patching and small-area repairs, maintaining asphalt at temperature is essential. LeeBoys hot box equipment allows crews to transport, preserve, and apply hot mix for effective patching operations throughout the workday. This greatly improves patch durability and reduces the cost and frequency of repeated repairs. The RA400 spray injection patcher uses hot emulsion and aggregate mixing that provides agencies with another pothole maintenance solution that requires a single operator, who never leaves the safety of the cab to perform vital repairs.

		<p>Additional Services &amp; How They Are Provided:</p> <p>While LeeBoy does not offer paving as a service or directly contracted paving work, we provide a range of value added support services delivered through our nationwide network of independently owned and operated dealers. These services are designed to help agencies maximize the performance and longevity of their equipment and improve internal operational efficiency.</p> <p>Dealer Delivered Services: Each LeeBoy dealer offers services tailored to its region and agency customers, which may include:</p> <p>On-site operator and crew training for all complementary equipment application support, including best practices for paving, tack application, road widening, compaction, road edge maintenance, chip seal, patching, grading, and broom operation</p> <p>Product demonstration services, allowing agencies to test equipment under their own conditions</p> <p>Rental units for temporary needs or project specific requirements</p> <p>Used and demo equipment for budget constrained agencies</p> <p>Dealer provided maintenance and repair services, including field service</p> <p>Parts fulfillment and rapid support backed by LeeBoys factory Rapid Response team</p> <p>All service work is performed by factory trained technicians and supported by LeeBoys engineering, product management, and technical support groups.</p> <p>LeeBoy Factory Support: In addition to dealer level services, LeeBoy provides:</p> <p>Territory Manager field support for complex and paving related applications.</p> <p>Technical support and troubleshooting via the Rapid Response Team Warranty and parts coordination</p> <p>Contract guidance and compliance support for agencies using the approved contract</p> <p>No third-party paving contractors are used for these services; everything is provided through LeeBoy or our authorized dealer network, ensuring quality control and consistency.</p>
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## Exceptions to Terms, Conditions, or Specifications Form

Only those Proposer Exceptions to Terms, Conditions, or Specifications that have been accepted by Sourcewell have been incorporated into the contract text.

### Documents

#### Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."
  - [Pricing](#) - LeeBoy Solution Pricing.zip - Saturday February 21, 2026 14:51:15
  - [Financial Strength and Stability](#) - FAYAT Corporate Activity Report.pdf - Tuesday February 24, 2026 06:47:59
  - [Marketing Plan/Samples](#) - LeeBoy Dealer Locations\_Purchasing Guide\_Warranty Statement.zip - Saturday February 21, 2026 14:54:18
  - WMBE/MBE/SBE or Related Certificates (optional)
  - [Standard Transaction Document Samples](#) - LeeBoy Sample Sourcewell Quote.pdf - Saturday February 21, 2026 14:56:58
  - Requested Exceptions (optional)
  - Upload Additional Document (optional)

## Addenda, Terms and Conditions

### PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.

2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.

3. The Proposer certifies that:

(1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-

(i) Those prices;

(ii) The intention to submit an offer; or

(iii) The methods or factors used to calculate the prices offered.

(2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and

(3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.

4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.

5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.

6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.

7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.

8. Proposer its employees, agents, and subcontractors are not:

1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;

2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or

3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Shannon Seymour, CEO, LeeBoy, Inc.

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

Yes  No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
<b>Addendum_3_Roadway_Paving_Equipment_RFP_022626</b> Tue February 3 2026 08:17 AM	<input checked="" type="checkbox"/>	1
<b>Addendum_2_Roadway_Paving_Equipment_RFP_022626</b> Tue January 13 2026 12:46 PM	<input checked="" type="checkbox"/>	1
<b>Addendum_1_Roadway_Paving_Equipment_RFP_022626</b> Fri January 9 2026 10:59 AM	<input checked="" type="checkbox"/>	2